

Julia Hartmann, commissioner for housing and accessibility

# Small-scaled, urban, diverse

## The Tübingen development strategy





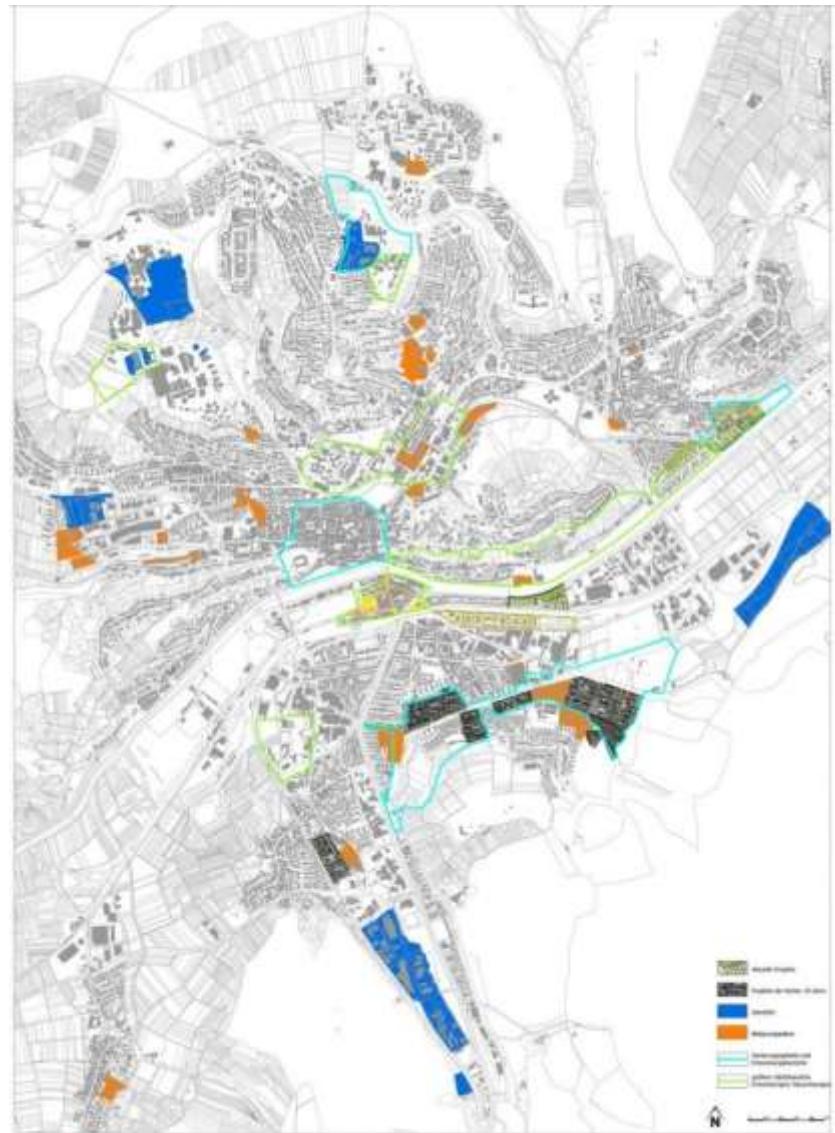
- 40 km south of Stuttgart - approx. 90.000 inhabitants and 40.000 jobs  
University as main employer, growing KI and Bio technology Hub
- high density, growing by 1000 inhabitants per year -> high prices
- almost no green field development since 1985, despite these limits:  
new homes for approx. 15.000 people
- municipality as main actor in development of new urban quarters

# Structure

1. Tübingen: background, development goals and concept
2. Development principles
3. Who builds the city? The concept of private co-housing groups
4. Steps and tools of urban development:  
the „Alte Weberei“ as an example
5. The future: securing diversity and affordability

## Priorities of Tübingen's development

- Strengthening and refurbishing the medieval centre
- Further development of university and university clinic
- Interior development with new urban quarters





## New quarters: goals of the Tübingen development concept

- Renewal and improvement of the underdeveloped parts of the city
- “Brown field” development instead of “Green field” development
- Urban neighbourhoods instead of monofunctional residential areas



Bild: Universitätsstadt Tübingen

# Hindenburg barracks 1991



# Französisches Viertel



## Loretto barracks 1921

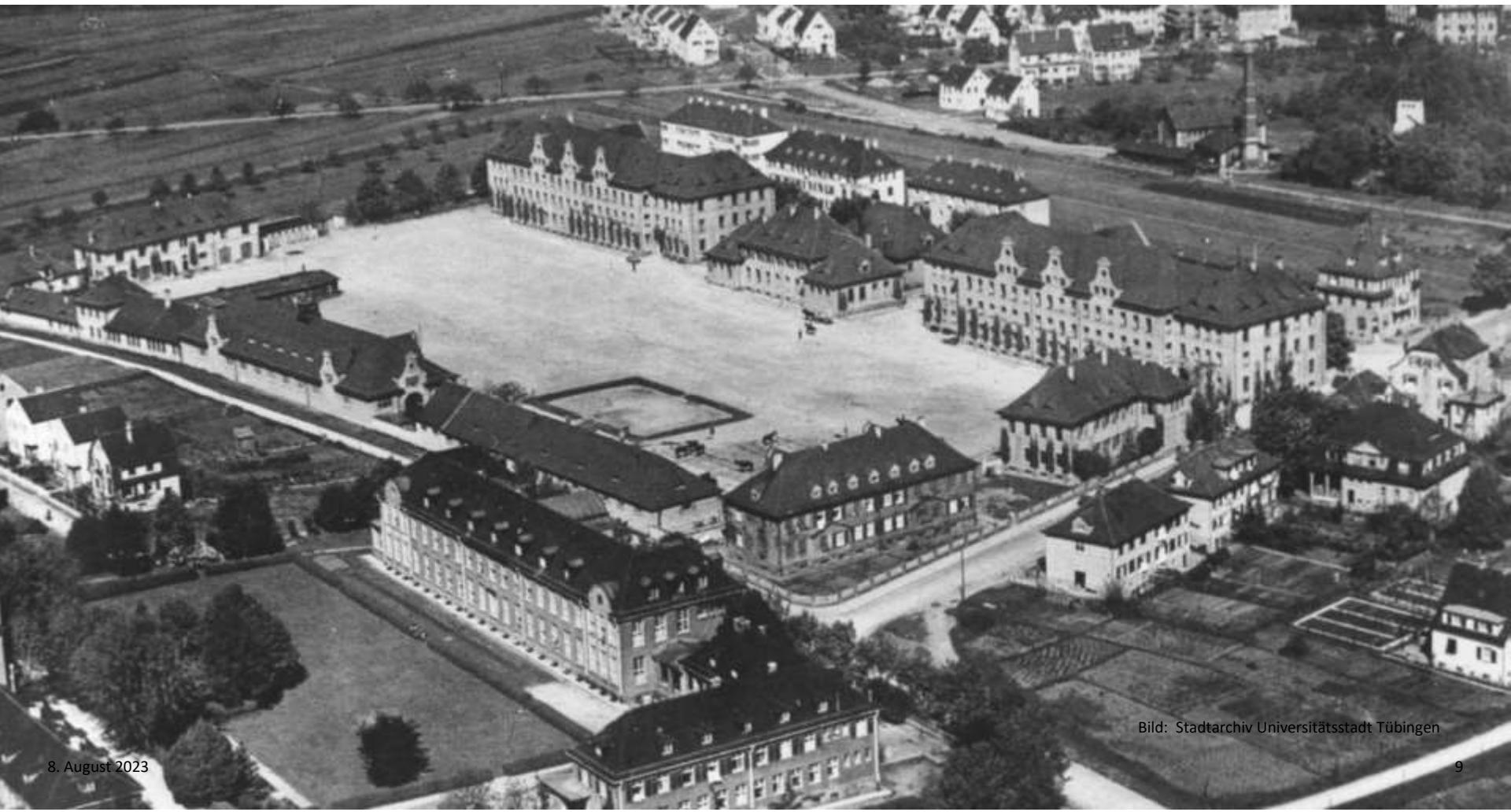


Bild: Stadtarchiv Universitätsstadt Tübingen

# Loretto quarter 2006



## Wurster & Dietz 1956



# Mühlenviertel 2011



## Württemberg textile mill / Egeria 2010

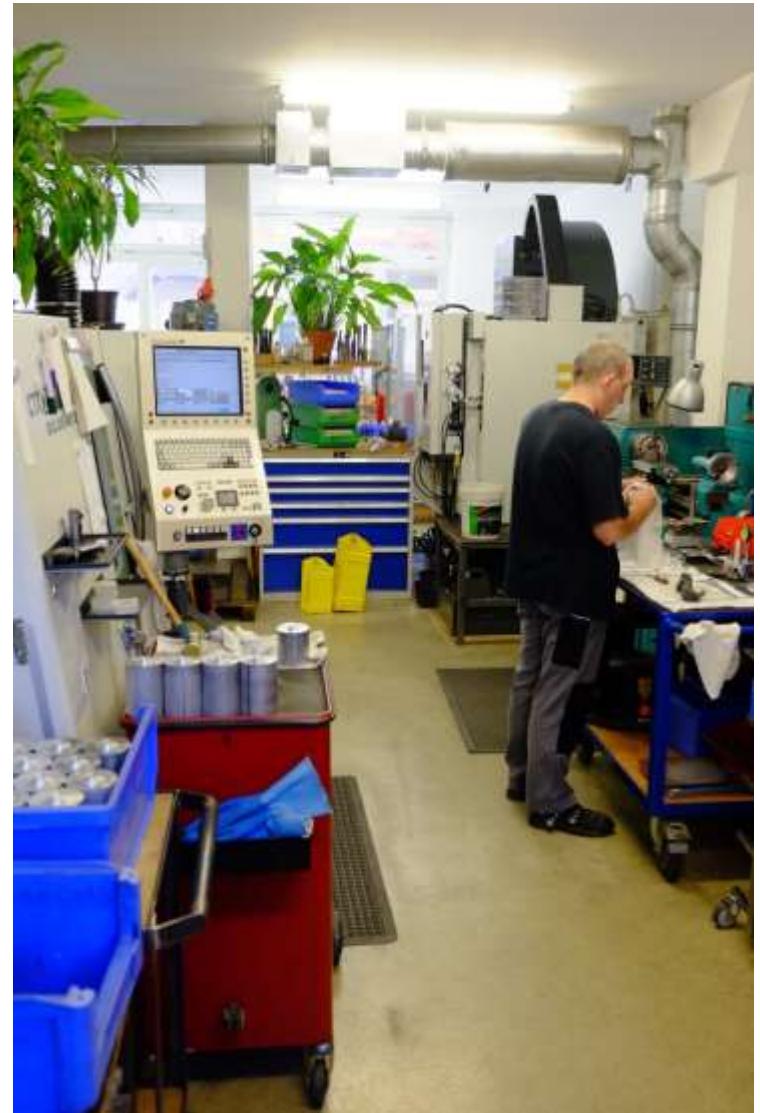


Bild: © 2009 Aerowest / Universitätsstadt Tübingen

# Alte Weberei 2015



## Development Principles - small-scale mixed use development



Bilder: Universitätsstadt Tübingen

## Development Principles - high urban density + integration of old buildings



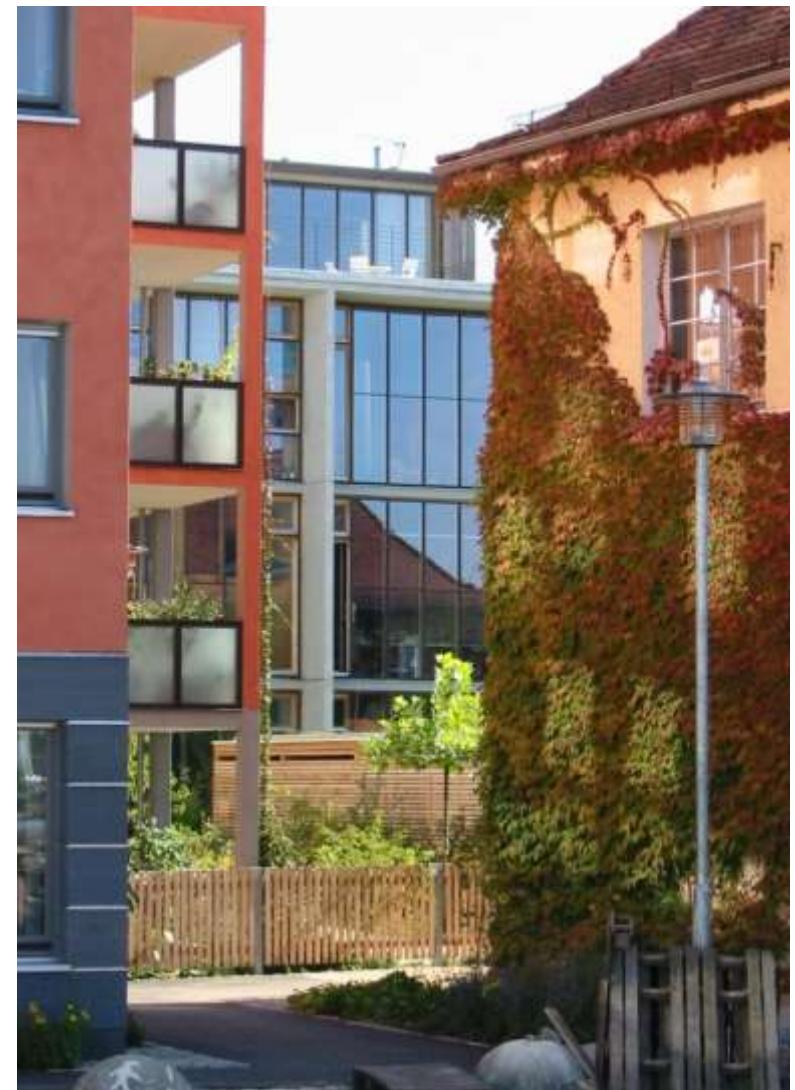
Bilder: Universitätsstadt Tübingen

## Development Principles - public and private spaces: neighbourhood living-rooms



Bilder: Universitätsstadt Tübingen

## Development Principles - Variable division of plots + variety of actors



Bilder: Universitätsstadt Tübingen

## Who builds the city? The idea of private co-housing groups



## Private co-housing group

- Families, Singles and small businesses form a group
- The group is responsible for planning and building, supported by architects and project managers
- Wide range from small to big, from low-budget to high-class, from totally self-organized to prestructured
- Private co-housing groups are no end in themselves, they are instruments: high quality, low costs, special qualities



Bild: Universitätsstadt Tübingen

## Comparatively low costs

- 25 - 30 % less than buying from a developer
- High average standards
- Good resell prices

**Developer**



**Building group**



Bild: Universitätsstadt Tübingen

## Early involvement + identification

- Creating your own „piece of town“
- Very individual solutions
- Knowing your neighbours
- Being actor, not „victim“ of the development



Bild: Universitätsstadt Tübingen

## Diversity and innovation of architectural concepts

- Huge diversity of concepts
- Archetypes:
  - „Low-Budget-Project“
  - „Zeo-Energy-Building“
  - „Small House“
  - „Multi-Generation-Building“
  - „Design-House“
  - „Workshop-House“
  - ...



Bild: Universitätsstadt Tübingen

# The „Tübingen Model“

**Universitätsstadt Tübingen  
as developer**

- Acquires brownfield sites
- Develops concept, urban form and development plan
- Provides social and technical infrastructure, public spaces
- Manages decontamination and infrastructure development
- Manages overall development and finances it by planning gains/plot sales



**private building groups  
as owner-builders**

- Receive plot options for their concepts
- Have creative freedom within development guidelines
- Take on shared responsibilities such as shared green courtyards and underground car parks
- key development actors
- Convert deserted brownfield sites into lively neighbourhoods

## **Alte Weberei: Urban design by Hähnig + Gemmeke**



## **Alte Weberei: Legal framework (development plan)**



## Alte Weberei: Fixed plot prices

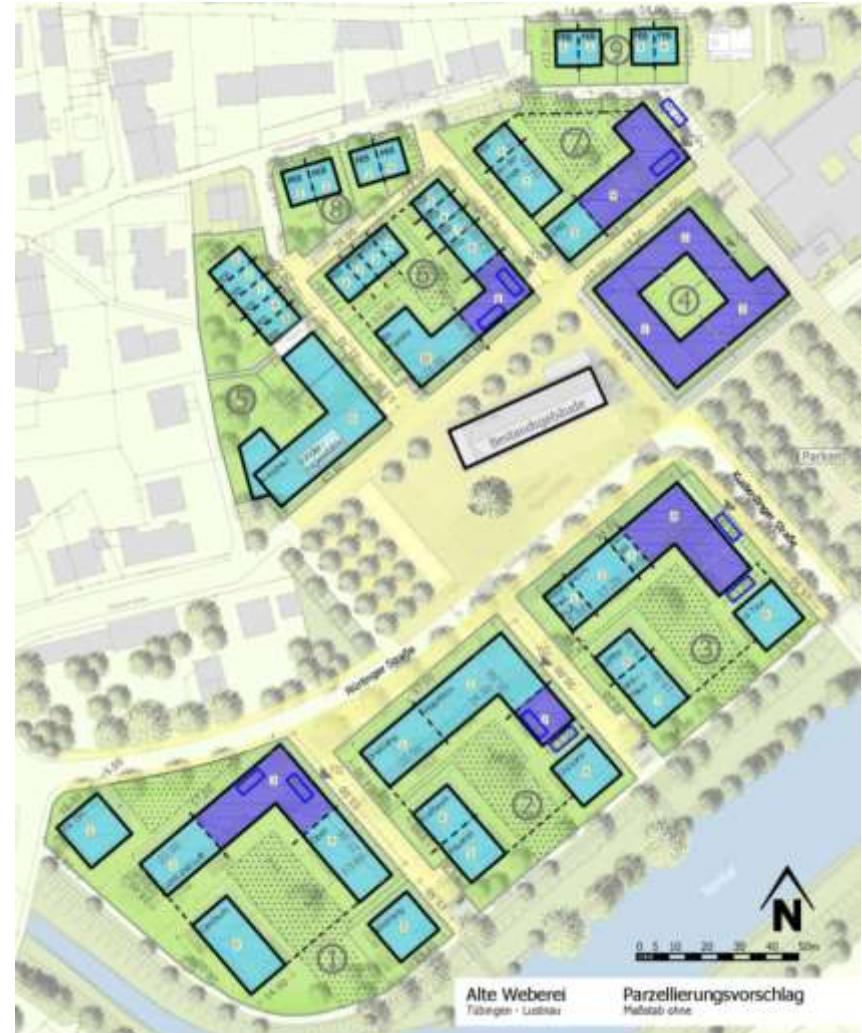


## **Alte Weberei: Commercial use obligation**



## ***Alte Weberei:* concept selection and real division of plots**

- Competition of concepts instead of price competition
  - fixed plot prices
  - qualitative criteria
  - Projects have to contribute to the quarter as a whole
- Plot size determined during the selection process
- Selection committee made up of all political parties and administration: “the new neighbourhood as a puzzle”



# **Alte Weberei: co-housing group *En Famille***

Idea / Concept



2011

Interested cooperative



2012 Option for the site

Planning cooperative



2013 start of construction

Building cooperative



2014 finished building

Home owners' association

7 owner-occupied flats,  
1 rental flat



Bild: Manderscheidt Architekten

## **Alte Weberei: co-housing group *En Famille***

- Affordable housing for 8 families with around 30 children
- 2300 €/m<sup>2</sup> including plot and design
- High energy standard, but no elevator
- Public self-managed café - also used and financed as common space for the house community
- Pottery workshop and store of one of the residents
- Common courtyard and underground parking with six other groups



Bild: Manderscheidt Architekten

# Co-housing group *En Famille*, Alte Weberei



Bild: Manderscheidt Architekten

## The challenge of long-term affordability

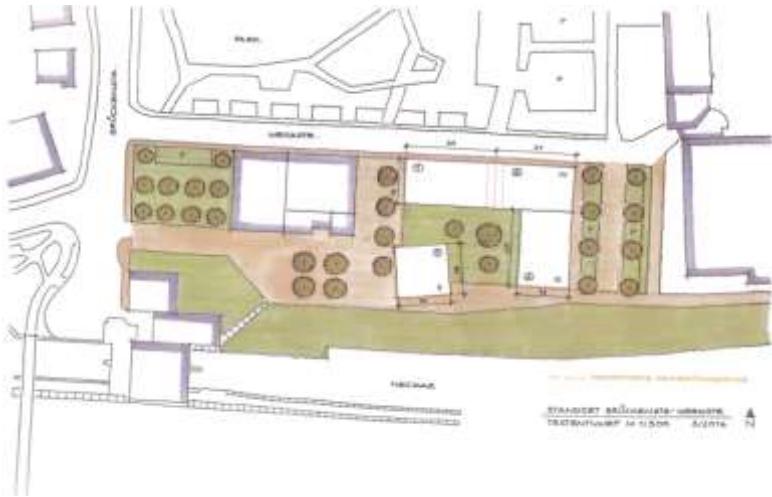
- Highly attractive new quarters
- Rising prices and rents in the city as a whole
- Despite high identification and stable social structures:  
Generational change leads to sale and rental of formerly owner-occupied flats



# Adapting the strategy: *refugee housing*

New strategy for refugee housing:

- Fast-track development and marketing of previously underused municipal plots
- Fixed prices and selection by concept
- 75% refugee housing , rented for 10 years, 25% other mixed uses
- Criteria long-term affordability and contribution to neighbourhood
- Appr. 110 applications for 15 sites



## ***Innovation and new actors: co-housing group Wolle +***



Bild: Gerd Kuhn

- Apartments for refugees – families and individuals, owner-occupied flats, rent-capped flats for single parents, microapartments for young refugees
- Public room for the neighbourhood
- Common courtyard with next-door neighbour Postbau Genossenschaft
- Privately financed by 15 single owners, subsidised by Federal refugee funding

shareholders jointly own the house



So far more than 100 shareholders with shares between 2.500 € and 30.000 €

- 16 flats, all rent-capped 15% below market rates for 50 years
- 25% of flats rented to non-refugees
- large, flexible „commercial area“ open to ideas in consultation with the city,
- neighbouring projects and residents

TÜBINGEN



Eine Bereich

Hechinger Eck Die erste  
junge Familien und M

Tübingen. Die ersten Bewohner ziehen am 1. November in die Neubauten am Süd-Ende des Hechinger Ecks, die letzten werden Anfang Februar folgen. Doch Bauantrag gekreiert wurde jetzt schon. Gunnar Lauter-Stark von der Neue Nachbarn KG, einer der drei Bauträger, dankte am Samstag dem Tübinger Gemeinderat und der Stadtverwaltung, dass sie „Appartements für gute und normale Gebäude“ bereit gestellt hatten. Die Konkurrenz aus Weisheit und Humanität ist da. Lauter-Stark sprach von etwa 120 Gästen und Bewohnern. Er dankte dem Land für den großzügigen Zuschuss und vor allem der Tübinger Stadtpolitik: Den vielen Mitteln ermöglichten.

„Man spürt, es ist ein etwas besonderes Projekt, das die Stadt erreichen“, sagte die CDU-Bundestagsabgeordnete und langjährige Anruferin Waltraud Manz. „In Tübingen ist eine Entscheidung.“ Am

# *Housing the elderly : „at home in Hirschau“*

- „co-housing“ group in conjunction with cooperative social developer
- funded by private investors in a limited partnership
- Supervised flat-sharing community for elderly people + flats for refugee families
- 11 single rooms with large communal space , 7 flats for refugee families
- Mobile care of the flat sharing community by social enterprise

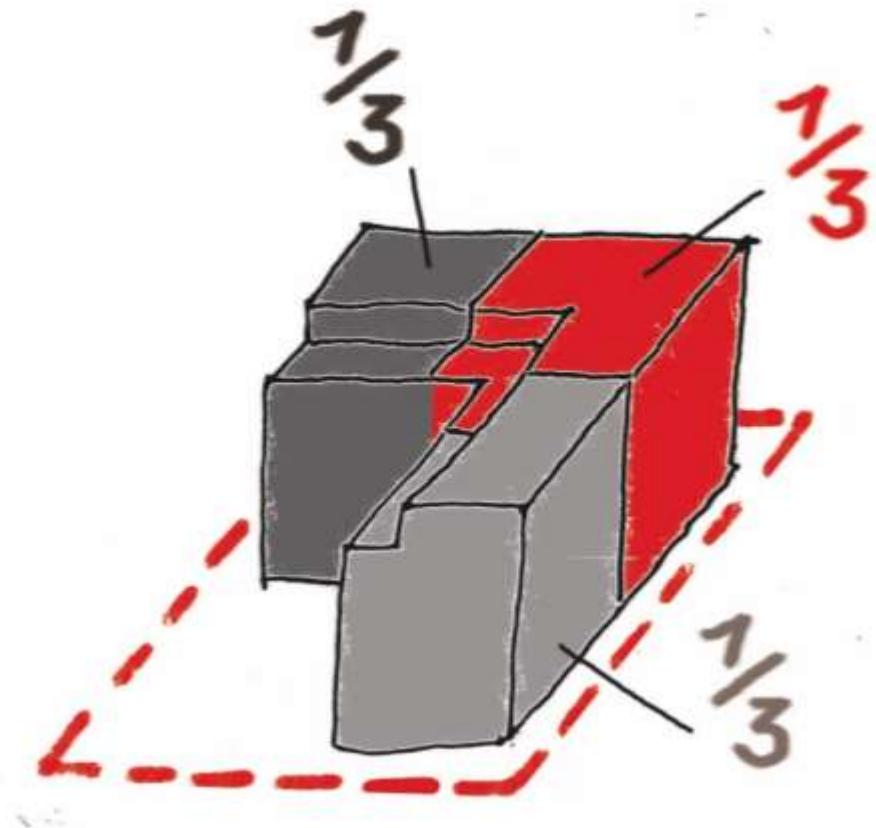


# The future: securing diversity and affordability

- Private co-housing groups can develop and offer affordable rents
- Specific forms of joint (instead of individual) ownership provide long-term affordability : cooperatives, limited partnerships and others

## New rules for plot sales:

- **1/3** of flats rental social housing
- **1/3** below market rent if not owner-occupied
- **1/3** not higher than market rent if not owner-occupied (1/3 of that free market)  
**= 90% of flats with long-term fixed rents**



# The future: securing diversity and affordability



## Criteria for Plot sales

### 1) Social und functional diversity

- Large percentage of rental housing with long-term affordability securities
- Mix of concepts and quality of commercial uses

### 2) Innovative housing concepts

- Such as communal living for the elderly and families
- Accessibility for disabled

### 3) Added value for the neighbourhood

- Contribution to social infrastructure and shared spaces

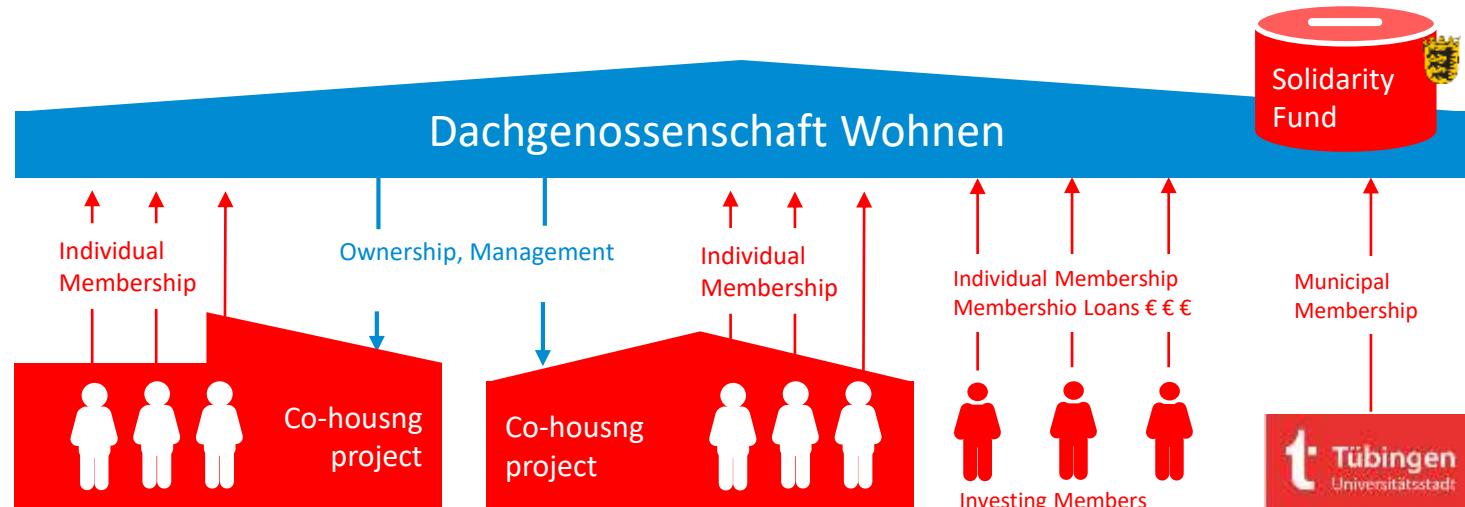
### 4) Realisation securities

- How are the projects financed?
- What subsidies are available?

# „rooft cooperative“ Dachgenossenschaft Wohnen Tübingen

→ „Roof“ for different co-housing Initiatives wanting to organise cooperatively

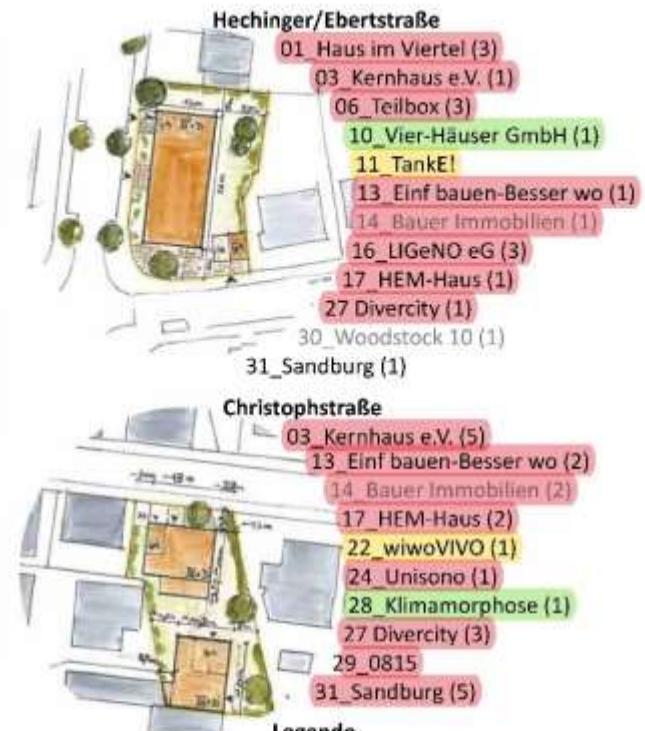
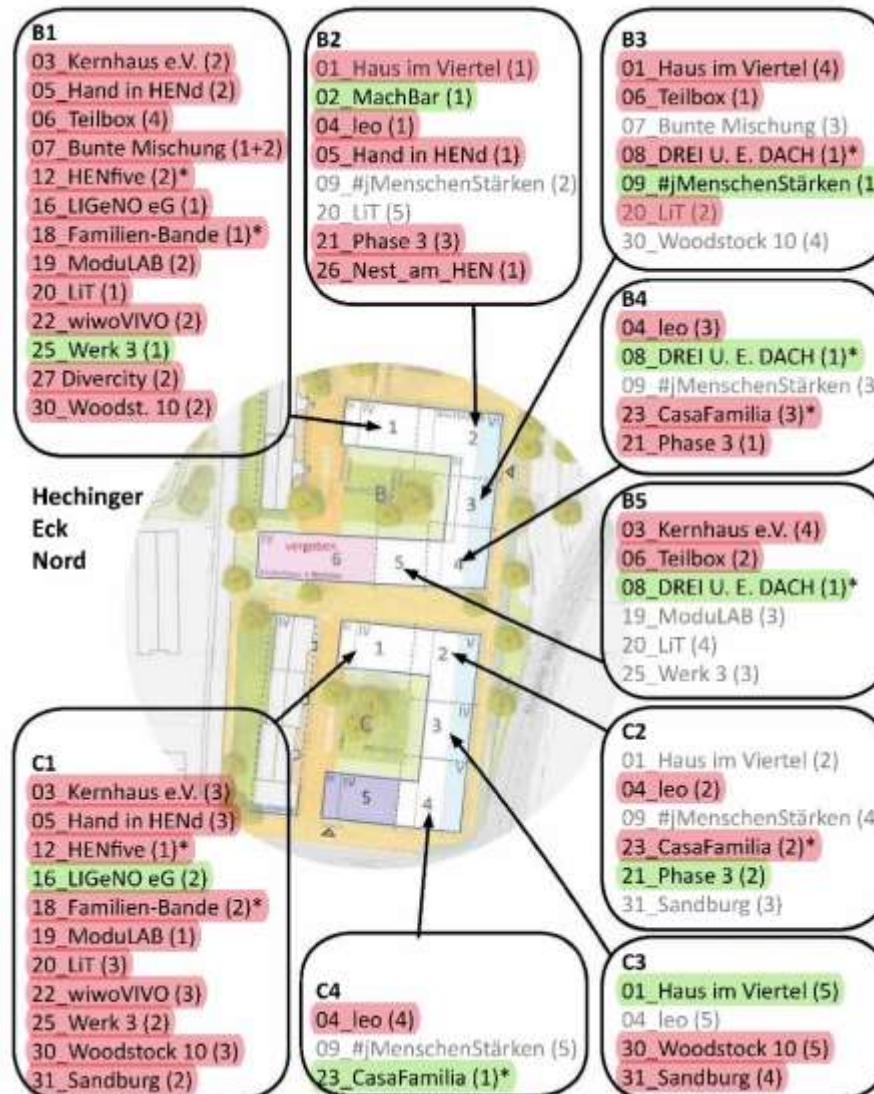
- Advises in initiation phase and coordinates local actors
- Takes over long-term management (u. a. Development/construction, rental and general administration)
- Works with national legal cooperative structures
- Kick-starts projects through special funding for people with little or no capital (solidarity fund)



## Example Hechinger Eck Nord (Plot Options April 2021)



# Hechinger Eck Nord Bewerbungen



## Legende

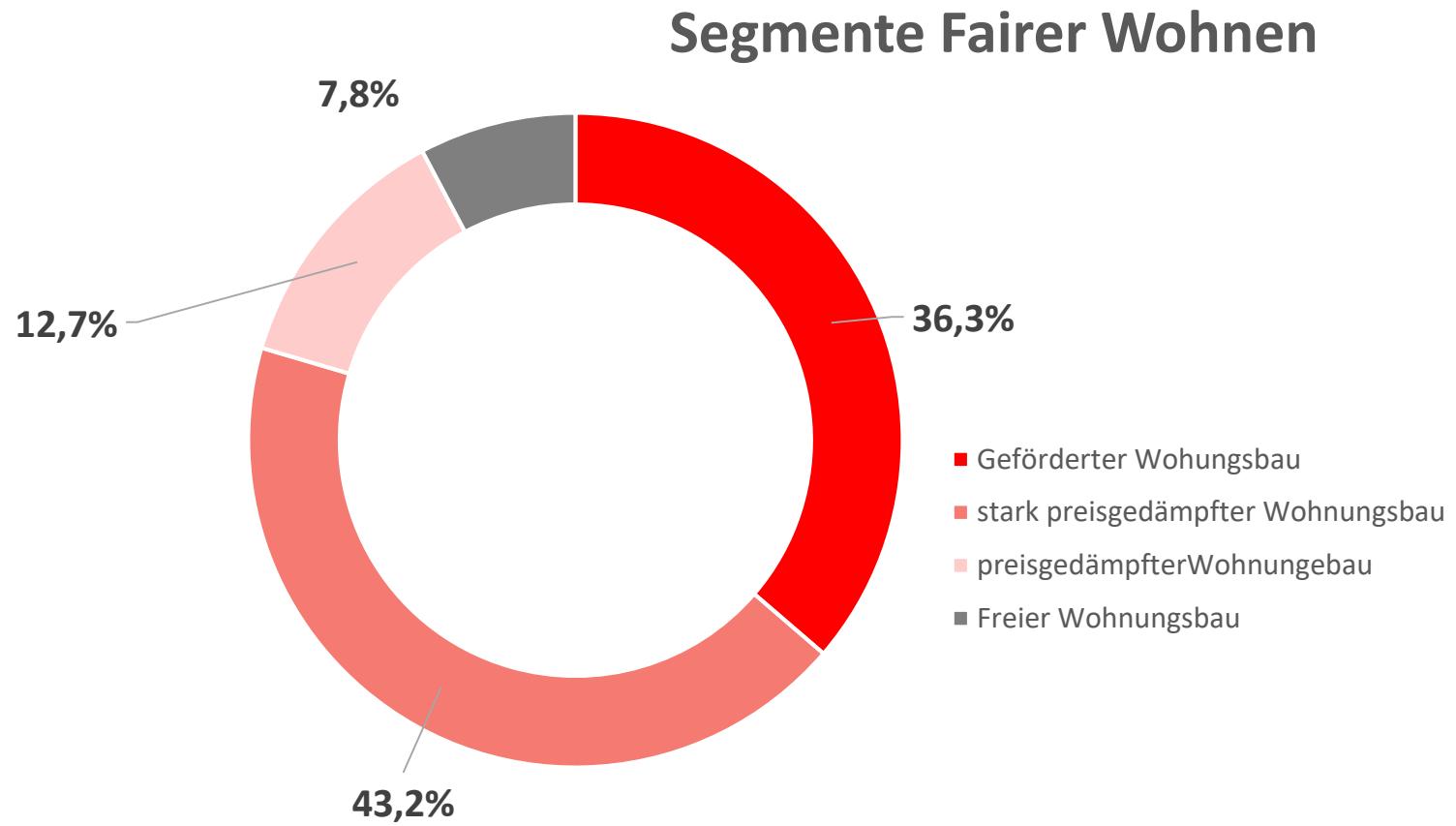
13\_Einreichungsnummer

(2) Priorität

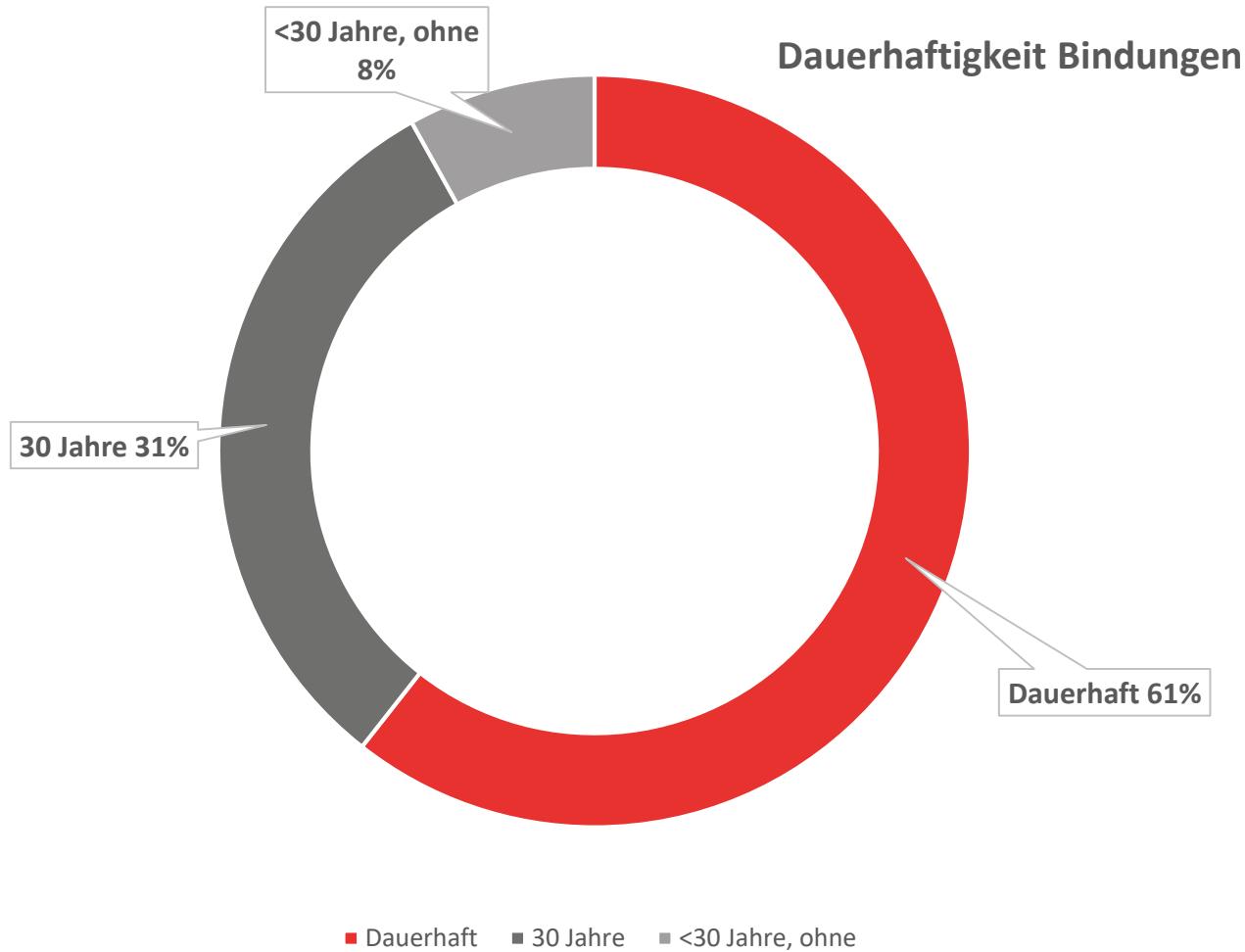
\* Sondergröße

hellgrau Dimensionierung f. Parzelle unpassend

## Fazit Vergabe Hechinger Eck Nord



## Fazit Vergabe Hechinger Eck Nord



# Complex procedure I

## Preparation- und Application phase

- Fixed price (no partial price competition); exclusively qualitative criteria
- Publicising and explaining qualitative criteria far in advance
- No excessively formalised application format
- Conflicting goals: Keeping entry requirements low to ensure wide variety of (civil society) actors (no architectural concept, instead detailed urban development concept fixed by building plan) ←→ realisation security and ability to produce financing plans
- Support and consultation of new actors (accessible information) – connecting actors and inducing cooperations

## Complex procedure II

### Plot decisions by option commission and „optional“ phase

- Individual Interviews ahead of the main option commission meeting
- Option commission (non-public) Municipal council, administration and external experts
- Addressing not only individual projects, but whole of the urban development
- Two-step procedure: After plot decisions, there is an „optional phase“, where projects are qualified and developed step by step (intensively accompanied by municipality) and final Evaluation (withdrawal of Option possible!)
- Only then: Building application and sale of plot

**All beginnings are difficult – Municipalities have to invest over time into a new urban development culture!**

## Conclusions

- Co-housing groups can make an important contribution to achieving mixed and diverse urban neighbourhoods
- Cooperatives and similar actors can provide affordable rental housing for other groups in need
- City administration remains the main actor, land management the central task
- Detailed development plans ensure quality of urban development
- Long-term affordability needs to be part of selection criteria and to be secured and managed



**Thank you very much  
for your attention!**

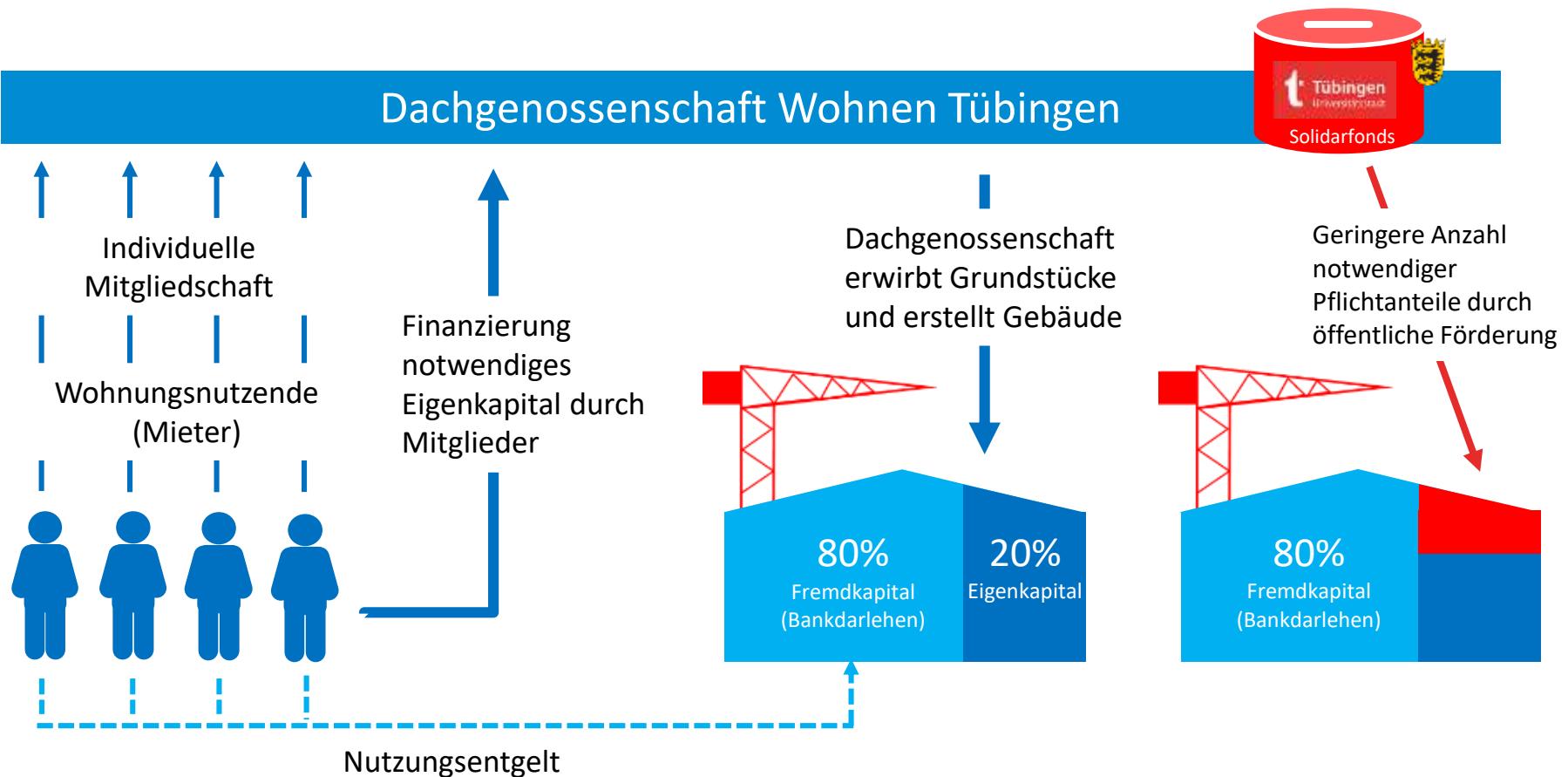


**Thank you!**



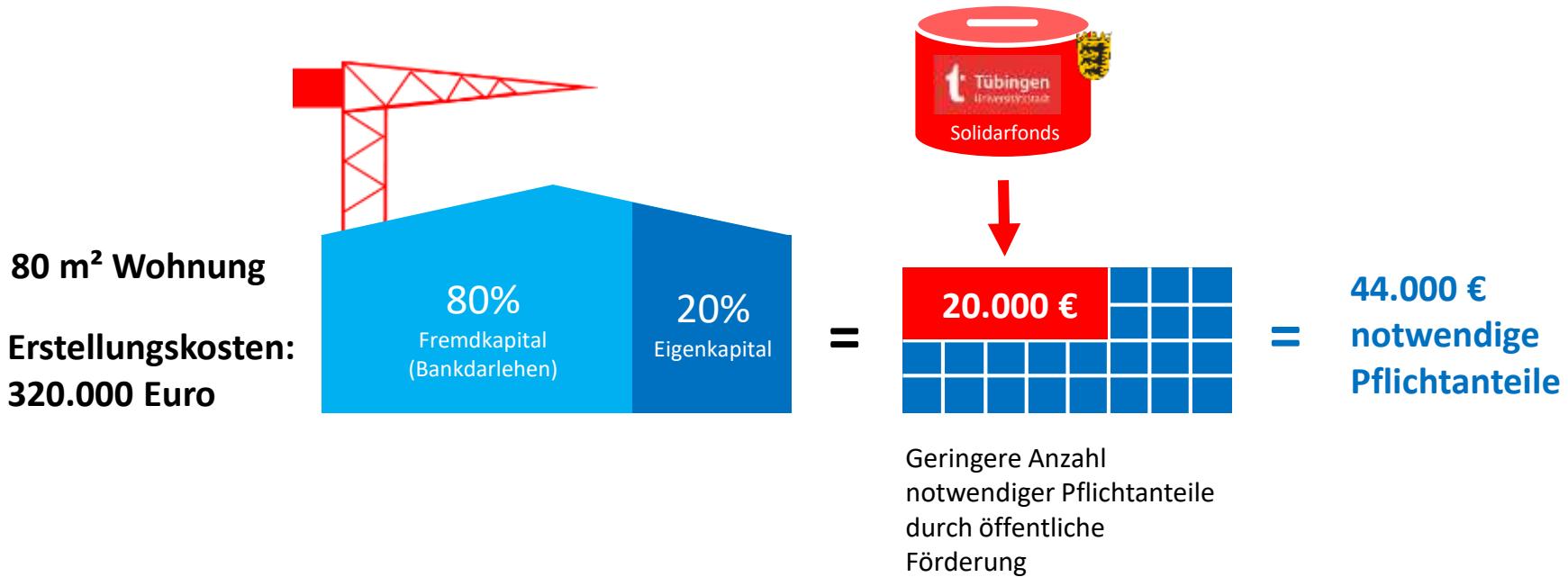
# Folien Speicher

## Dachgenossenschaft als Dach für unterschiedliche Wohnprojekte

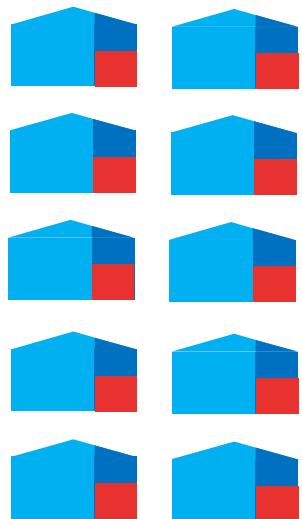


## Funktion des Solidarfonds

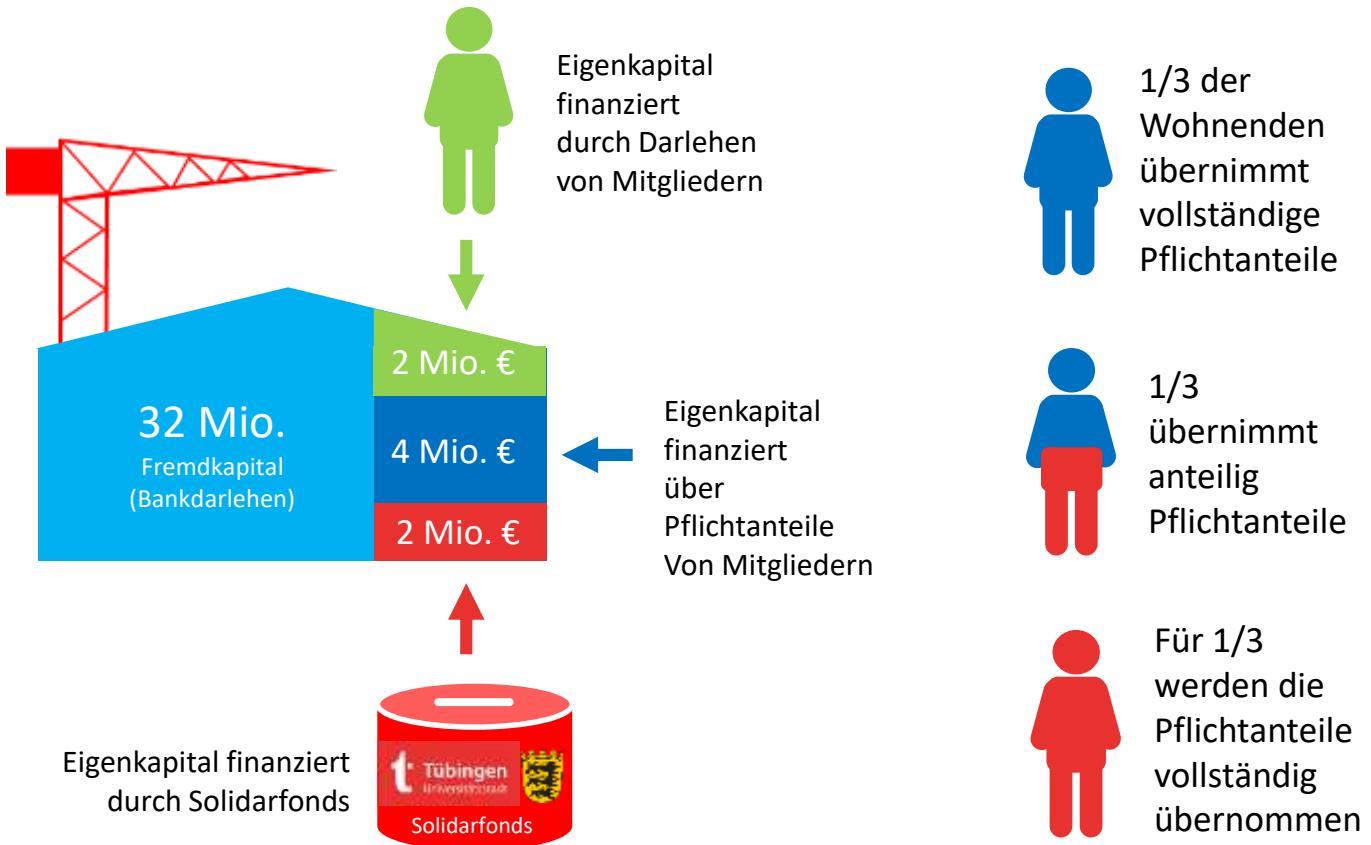
Ziel: Menschen mit geringem Vermögen / Einkommen den Zugang zu genossenschaftlichem Wohnen zu ermöglichen – durch Reduktion der Pflichtanteile.



## Dachgenossenschaft: Zusammenfassung Finanzierung



Umsetzung von 10  
Projekten innerhalb  
der nächsten 8 Jahre



Nach 8 Jahren wird der Solidarfonds durch Überschüsse der Genossenschaft und weiteren Mitgliederdarlehen aufgefüllt.

# Conclusion

- Building cooperatives can make an important contribution to achieving mixed and diverse urban neighbourhoods
- Building cooperatives can provide affordable rental housing for other groups in need
- City administration as the main actor, land management as a central task
- Long-term affordability needs to be managed

